

Quotation for catamaran BALI 4.6 - Tarif A-2026



DATE :
 Owner :
 Name of the boat :
 Home port :
 Serial Number :
 Date of delivery :
 Technical language (FR / EN):

BALI 4.6 equipped with 2x45 hp Yanmar engines		BALI 4.6	
		Tarif H.T.	Montant H.T.
1	3 cabin version (1 starboard + 2 portside) - 3 heads	639.000 €	639.000 €
	4 cabin version (2 starboard + 2 portside) - 4 heads	635.000 €	
	4 cabin version (1 starboard + 3 portside) - 3 heads	643.000 €	
	5 cabin version (2 starboard + 3 portside) - 4 heads	663.000 €	

Excellence Pack specifications		Pack Excellence	
	Freshwater purifying filter		x
	Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA		x
	2 extra service batteries of 12V - 130 amp		x
	Battery controller		x
	Domestic fridge freezer (635L) with chilled water, ice maker and dedicated inverter 230V		x
	Indirect lighting in cabins		x
	Forward cockpit and transom courtesy lighting		x
	Mainsail electrical winch		x
	Lifting system for dinghy		x
	Electric windlass 1500W		x
	Hot and cold cockpit shower		x
	Comfortable swim ladder with handles and wide teak steps		x
	Extra fuel tank of 400L for a total capacity of 800L		x
	Extra Fresh water tank of 400L for a total capacity of 860L		x
	Gaz oven		x
	Pot holders on hob		x
	Integrated bar in saloon table with reversible tray		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Engine room & locker hatches on gas struts		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Autopilot P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at helm station, AIS receiver transmitter, full touch screen AXIOM 12" at helm station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack Excellence	66.500 €	66.500 €

OPTIONS

Elegance Pack specifications			
	Hulls: padded headboard and bed surround, indirect headboard lighting, stylish wall lights polished chrome-plated reading lights, magazine pockets in master suite, comfort accessories in the bathroom		
	Saloon: chart table reading light, folding seat for chart table, saloon table with bar and solid wood surrounds, dimmable ambient lighting, saloon upholstery bands with armrests, flagpole and bracket		
	Total pack ELEGANCE	10.520 €	

Rigging - Sails

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Reinforced Dacron fully-battened Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets		4.250 €	
Square top reinforced Dacron fully-battened Mainsail with specific fittings & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets		6.070 €	
Triradial Code 0 (80m²) with anti-twist cable		7.490 €	
Asymmetric spinnaker + sock		6.950 €	
Aluminum V boom with LED lighting		12.940 €	
Code 0 rigging : bow sprit, furler, halyard, bobstays, blocks & deck fittings		8.030 €	
Spinnaker rigging : bow sprit, halyard, deck fittings & blocks (not necessary if code 0 gear ordered)		5.220 €	
2 manual winches for head sails		3.290 €	
2 Electric winches for head sails		6.910 €	
Electric winch for solent		3.300 €	
Mast in 2 parts		1.680 €	

# Mechanics - Safety Equipment			
2 x Yanmar 57hp instead of Yanmar 45hp		6.440 €	
Kit of two additional alternators 12V 125A		5.090 €	
ZF electric controls instead of cable motor controls		11.600 €	
Pair of 3-blade folding propellers		3.680 €	
Generator 7 KW 50hz with soundshield and remote control 230V		25.260 €	
Generator 10 KW 50hz with soundshield and remote control 230V		29.820 €	
Generator 9 KW 60hz with soundshield and remote control 120V		26.420 €	
Generator 12 KW 60hz with soundshield and remote control 120V		32.150 €	
Kit solar panels: 5 x 100W panels (500W)		5.590 €	
Primary 120V electrical system instead of 230V (with water heater, bat.charger, outlets, inverter) and pre-installation of electrical connections (microwave, TV, washing machine and dishwasher)		4.570 €	
Remote control with chain counter at helm station		1.220 €	
Safety equipment for 8 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 8-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		6.280 €	
Safety equipment for 10 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 10-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.090 €	
Safety equipment for 12 with 1 liferaft without EPIRB (lifejacket with harness, 1.85m lanyard with 2 snap-shackles, 12-person liferaft, 10 green light-sticks, horseshoe life buoy, self-righting light, buoy and light bracket, 3 hand flares, 50ZA Iris compass, logbook, flashlight, 10L bucket, first aid kit)		7.300 €	
Extra for 2 layers of tropical antifouling with Epoxy base coat instead of standard		3.470 €	

# Comfort			
Reverse cycle aircond. in hulls (3 cabins version) 230V/50Hz		30.410 €	
Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 230V/50Hz		34.350 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 230V/50Hz		34.350 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 230V/50Hz		35.330 €	
Reverse cycle aircond. in saloon 230V/50Hz (needs option aircond. in hulls)		15.200 €	
Reverse cycle aircond. in hulls (3 cabins version) 120V/60Hz		32.580 €	

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Reverse cycle aircond. in hulls (4 cabins version : 2 starboard + 2 portside) 120V/60Hz		38.400 €	
Reverse cycle aircond. in hulls (4 cabins version : 1 starboard + 3 portside) 120V/60Hz		38.400 €	
Reverse cycle aircond. in hulls (5 cabins version : 2 starboard + 3 portside) 120V/60Hz		39.400 €	
Reverse cycle aircond. in saloon 120V/60Hz (needs option aircond. in hulls)		18.460 €	
Tilting forward windows with locking system in open position		2.440 €	
Central heating system in hulls and saloon (not compatible with aircond. option)		14.390 €	
Low consumption 12V 105L/H watermaker (solar panels and/or alternators recommended)		15.980 €	
Watermaker 230V 240L/H (Genset required)		21.120 €	
Watermaker 120V 240L/H (Genset required)		23.080 €	
Large model freshwater electric toilet (specify number and location)		1.210 €	
sea water pump at galley & on deck		1.650 €	
1 fan per cabin, saloon and forepeak (specify according to choosen version - 2 max. in the saloon)		210 €	
Dishwasher for 9 place-settings 230V		2.700 €	
Microwave oven 230V		770 €	
4-burner cooking hob in glass and large capacity oven instead of standard size		1.570 €	
8kg/5kg washer-dryer machine integrated in furniture bathroom 230V, for owner's version 3 and 4 cabins		2.670 €	

# Interior setup			
Portside forepeak layout (shower and head)		5.780 €	
Access from forward cabin to portside forepeak (not compatible with the forepeak)		1.280 €	
Portside forepeak layout (mattress, blackout curtain and porthole)		3.400 €	
Starboard forepeak layout (mattress, blackout curtain and porthole)		3.400 €	
Access from forward cabin to starboard forepeak (except owner's hull)		1.280 €	
Plexiglass blackout pleated blinds, porthole floats (3 cabins version)		6.610 €	
Plexiglass blackout pleated blinds, porthole floats (4 cabins version : 2 starboard + 2 portside)		6.610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (4 cabins version : 1 starboard + 3 portside)		6.610 €	
Plexiglass blackout pleated blinds, porthole and aft cabin access bay floats (5 cabins version : 2 starboard + 3 portside)		6.790 €	
Mosquito screens for portholes (3 cabins version)		2.150 €	
Mosquito screens for portholes (4 cabins version : 2 starboard + 2 portside)		2.150 €	
Mosquito screens for portholes (4 cabins version : 1 starboard + 3 portside)		2.150 €	
Mosquito screens for portholes (5 cabins version : 2 starboard + 3 portside)		2.290 €	
Safe		1.240 €	
Elastomere sprung bed base (3 cabins version)		1.450 €	
Elastomere sprung bed base (4 cabins version : 2 starboard + 2 portside)		1.920 €	
Elastomere sprung bed base (4 cabins version : 1 starboard + 3 portside)		2.280 €	
Elastomere sprung bed base (5 cabins version : 2 starboard + 3 portside)		2.330 €	
Club chairs instead of lounge (two armchairs and a mini-bar)		3.250 €	
Saloon table convertible in coffee table (two telescopic feet)		9.990 €	
3-seater central sliding bench with storage and cushions		3.770 €	
Ottoman seat with storage and cushions (per unit)		960 €	

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Folding seat to be used for saloon/cockpit (specify nbr)		320 €	

# Upholstery color			
Indoor and outdoor upholstery color Heritage Moss		Standard	
Indoor and outdoor upholstery color Papyrus		780 €	
Indoor and outdoor upholstery color Natté Carbon Sky		780 €	
Indoor and outdoor upholstery color Cliff Denim		780 €	

# Exterior setup			
Hard top with plexi panels and led lights		53.150 €	
Large fixed Bimini (stainless steel frame, LED, lighting, canvas and clears for excellent view on mainsail)		18.120 €	
Forward cockpit fixed table		3.810 €	
Flybridge upholstery (cushions : seats and backrests)		4.750 €	
Flybridge table with telescopic leg		1.690 €	
Transparent (crystal PVC) and canvas kit for flybridge enclosure (hard top option obligatory)		5.970 €	
Transparent (crystal PVC) and canvas kit for flybridge enclosure (large bimini option obligatory)		7.010 €	
Sun awning color for forward cockpit		5.980 €	
Aft sun awning in Taupe color		1.990 €	
External coachroof curtains for sun protection of the saloon (Black Batyline fabric)		2.680 €	
Set of protective covers for helm console		820 €	
Set of folding sun loungers foredeck		3.590 €	
Flybridge sunbathing cushions (with backrests)		4.070 €	
4 big comfortable pillows		1.710 €	
Synthetic lattice on rear platform, aft cockpit and transom		14.360 €	
Synthetic lattice on forward cockpit		5.170 €	
Synthetic lattice on flybridge and access steps to flybridge		6.520 €	
Protective rubrail for sugarscoops and aft platform		840 €	
Stern spring cleats		1.215 €	
Polywood outbord engine bracket on aft beam		610 €	
Foldable composite gangway 2.60m with stanchions, bag & female deck fitting		3.330 €	
LED underwater lighting blue under each transom (4 spots)		5.220 €	
Plancha grill with gas installation		2.210 €	
Electrical davit		4.700 €	
Set up when dinghy provided by the owner (max load equipped 150kg)		1.110 €	

# Electronics - Hifi			
Hifi Radio Fusion 6 HP bluetooth (saloon, flybridge and front cockpit)		2.430 €	
Wifi Antenna		1.880 €	
VHF backup antenna on masthead		360 €	
Radar Raymarine with bracket		4.980 €	

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1 Camera under portside spreader		2.440 €	
TV pre-installation and TV antenna (FR) and TV lift if TV option not taken		3.200 €	
TV Led screen in saloon with electrical lift and TV antenna		5.630 €	
Raymarine remote control for automatic pilot		1.240 €	

# Commissioning - Handing over			
Total Price of the Boat with packs & options			705.500 €
Transport, commissioning in Marans (France), with anchor set 32 KG and 70 ml Ø10 chain, 6 fenders and 4 mooring lines, anchor bridle, one-day handover and 7 days dockspace, net price, toolkit, conveying preparation kit, MMSI configuration		15.690 €	
Fees for owners belongings (reception and handling)		1.770 €	
Wrapping + fender socks		On demand	
Custom export formalities fees		340 €	
Custom cargo export formalities fees		430 €	
Apostille fees		340 €	
ATR fees		340 €	
T2L fees		340 €	
Eco-contribution tax for French-registered boats (price excl. VAT) according to the APER scale, subject to annual review		2.732 €	
Net price Ex VAT			705.500 €
Any francized vessel will be invoiced for the amount of the French eco-contribution defined according to the current scale defined by the APER			